

Pricing Comparison
RFP # 14-0608 (2 each - Motor Graders Operating Lease - Long Term)

Firm	Primary Business Location	Registered with State of Florida	Responsive and Compliant with RFP Instructions	Complies with Specifications	Location of Parts and Service Facility	Make and Model	Lease Price Option 1	Lease Price Option 2	Lease Price Option 3	Lease Price Option 4
Highland Tractor Co.	Ocala, FL	Yes	Yes	Exception*	Ocala, FL and Chiefland, FL	Deere 670FP				
*Vendor has taken exception to: TIRES (claims upgrade- 14.24 12 PR single piece rim)					Schedule 1 Pricing (4 years)	\$ 298,890.24	\$ 297,403.20	\$ 319,585.92	\$ 289,399.12	
					Schedule 2 Pricing (5 years)	\$ 360,086.40	\$ 359,494.80	\$ 380,007.60	\$ 348,651.30	
					Schedule 3 Pricing (6 years)	\$ 415,838.88	\$ 557,769.60	\$ 435,080.16	\$ 402,633.60	
Nortrax Inc.	Orlando, FL	Yes	Yes	Exception*	Orlando, FL	Deere 670G GP				
*Vendor has taken exception to: STEERING & ARTICULATON - JOYSTICK CONTROLS (proposed has armrest steering control and conventional steering); OPERATOR ENVIRONMENT - CLOTH ADJ. SEATS (proposed have heated leather/fabric air suspension seats); TIRES (proposed has 13.0-24 10 PR single piece rim)					Schedule 1 Pricing (4 years)	\$ 204,582.72	\$ 203,946.24	\$ 611,838.72	\$ 203,946.24	
					Schedule 2 Pricing (5 years)	\$ 263,272.80	\$ 262,453.20	\$ 787,359.60	\$ 262,453.20	
					Schedule 3 Pricing (6 years)	\$ 325,451.52	\$ 324,437.76	\$ 973,313.28	\$ 324,437.76	
Ring Power Corporation	Orlando, FL	Yes	Yes	Yes*	Orlando, FL	Cat 120M2				
*Vendor does not take any exceptions to the equipment specifications per compliance checklist; however exceptions are taken with several terms and conditions of the RFP document and sample lease agreement. In addition, vendor did not include Tabs G, H, or I in proposal.					Schedule 1 Pricing (4 years)	\$ 272,064.00	\$ 272,064.00	\$ 272,064.00	\$ 272,064.00	
					Schedule 2 Pricing (5 years)	\$ 355,320.00	\$ 355,320.00	\$ 355,320.00	\$ 355,320.00	
					Schedule 3 Pricing (6 years)	\$ 438,912.00	\$ 438,912.00	\$ 438,912.00	\$ 438,912.00	